

2022/ 2023	AUTUMN		SPRING		SUMMER	
	HT1	HT2	HT3	HT4	HT5	HT6
Y10	<p><b>Area of study</b> Business Activity (Unit 1)</p> <p><b>Key concepts</b> Existence, Entrepreneurs, Business Planning, Ownership, Objectives + change Stakeholders, Growth</p> <p><b>Assessment method</b> End of Unit Assessment</p>	<p><b>Area of study</b> Marketing (Unit 2)</p> <p><b>Key concepts</b> Market Research, Market Segmentation, Marketing Mix</p> <p><b>Assessment method</b> Mid (HT2) + End (HT3) of Unit Assessment</p>		<p><b>Area of study</b> People (Unit 3)</p> <p><b>Key concepts</b> HR, Recruitment and selection, motivation and training, staff development, employment law, employee rights, communication, organisational charts, ways of working</p> <p><b>Assessment method</b> End (HT4) + End (HT5) of Unit Assessment</p>		<p><b>Area of study</b> Revision</p> <p><b>Key concepts</b> Business Activity, Marketing, People</p> <p><b>Assessment method</b> End of Component/Year Mock</p>
	Y11	<p><b>Area of study</b> Operations (Unit 4)</p> <p><b>Key concepts</b> Production processes, quality, sales process and consumer law, business location, working with suppliers</p> <p><b>Assessment method</b> End of Unit Assessment</p>	<p><b>Area of study</b> Finance (Unit 5) + Revision</p> <p><b>Key concepts</b> Role of finance, sources of finance, revenue/costs/profit and loss</p> <p><b>Assessment method</b> Mock Exam (inc preparation)</p>	<p><b>Area of study</b> Finance (Unit 5) Influences on Business (Unit 6) The interdependent nature of business (Unit 7)</p> <p><b>Key concepts</b> Break Even, Cashflow, Ethical and environmental considerations, economic climate, globalisation</p> <p><b>Assessment method</b> End of Unit Assessment (HT3)</p>	<p><b>Area of study</b> Revision</p> <p><b>Key concepts</b> Component 1 + 2</p> <p><b>Assessment method</b> Mock (Component 1 + 2) Final GCSE Exams</p>	

NOTES	SKILLS FOR LIFE/ FUTURE LEARNING AND EMPLOYMENT					
	<p>Team-working Communication Business Planning Financial Management Budgeting Effective marketing</p>					